

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States					
	Northeast	Midwest	South	West	Northeast	Midwest	South	West			
2005	124.4	108.6	116.6	134.9	128.8	*	*	*	*	*	
2006	111.9	98.6	101.5	127.0	109.6	*	*	*	*	*	
2007	96.3	86.8	89.9	107.9	92.4	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2007	Oct	89.8	79.3	85.5	98.8	88.4	87.7	78.0	82.2	93.4	92.2
2007	Nov	86.9	74.0	82.5	97.7	84.8	72.6	56.0	67.2	81.3	77.5
2007	Dec	85.9	72.6	84.7	95.3	83.0	54.8	39.9	51.0	63.8	56.1
2008	Jan	86.2	69.6	85.9	89.9	93.8	73.2	55.7	69.7	74.5	88.5
2008	Feb	83.8	71.8	82.7	85.0	92.5	80.4	70.5	80.9	79.5	88.9
2008	Mar	83.0	80.8	74.1	84.9	91.2	93.5	97.1	84.9	94.0	98.9
2008	Apr	88.9	79.3	83.6	91.0	98.8	103.2	98.5	100.8	108.7	100.7
2008	May	84.5	77.0	78.6	84.5	96.6	100.1	98.3	93.4	101.7	106.0
2008	Jun	89.4	79.6	79.4	93.7	101.0	106.5	97.5	97.3	113.1	112.8
2008	Jul	87.0	73.6	81.6	93.8	92.5	95.4	79.3	87.5	105.7	100.2
2008	Aug	93.5	79.8	83.9	96.6	109.5	99.4	80.1	88.9	102.4	120.9
2008	Sept r	89.5	67.7	83.3	89.0	113.6	85.9	65.0	81.8	82.4	111.9
2008	Oct p	88.9	68.1	79.7	95.9	103.7	87.2	66.5	76.2	90.7	109.6
	vs. last month:	-0.7%	0.6%	-4.3%	7.8%	-8.7%	1.5%	2.3%	-6.8%	10.1%	-2.1%
	vs. last year:	-1.0%	-14.1%	-6.8%	-2.9%	17.4%	-0.6%	-14.7%	-7.3%	-2.9%	18.9%